





Shift the ratios

Serve two plant-based entrees for every meat-based entree.

Pro Tip: Make sure the veg and meat entrees have different flavor profiles, to encourage guests to try all of the options.



Sample Menu #1: Mediterranean

Packed full of flavor and protein with options to appeal to all diners

- Entrees:
 - Crispy Baked Falafel (v)
 - Mujadara Lentils (v)
 - Za'atar Chicken
- Sides (v): tahini, baba ganoush, hummus, tabbouleh, garlic sauce, pita bread





Sample Menu #2: Thai

Packed full of flavor and protein with options to appeal to all diners

- Entrees:
 - Thai Green Curry (v)
 - Pad Thai with Tofu (v)
 - Basil Chicken
- Sides (v): veggie potstickers, crispy spring rolls, tofu satay w/ peanut sauce







Make it Delicious!

Work with your caterer to ensure the plant-based options are familiar, flavorful, and filling. Here are some tips on how to do that.



Tip #1: Give 'Em Protein

If the plant-based option only contains grains and vegetables, request the addition of beans, tofu, or plant-based meat to add protein.





Tip #2: Switch It Up

If multiple meals are being served, make sure they feature different proteins so that diners aren't eating tofu three times a day.





Tip #3: Go Global

Opt for international cuisines that are naturally plant-forward, such as Mexican, Indian, Thai, Vietnamese, Ethiopian, or Mediterranean, so that people won't miss the meat.





Tip #4: Trust Your Gut

If the option your caterer suggests doesn't sound familiar & appetizing to you, request changes to make a dish **you** would be excited to eat.

Example: One venue offered to create a new plant-based dish called "Baba Ghanoush Lasagna." Instead, the client requested that they swap out beef with tofu in their existing Kung Pao Stir Fry.







Prime Placement

Plate and place entrees in a way that encourages people to fill their plates with plant-based options and use meat & dairy as garnishes.



Tip #1: Lead with Plant-Based

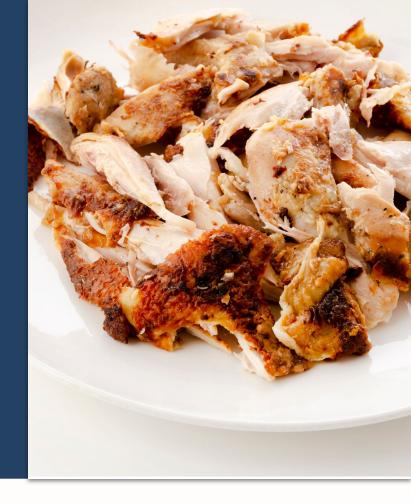
Put plant-based items first in the main buffet line and meat and dairy at the end of the line.





Tip #2: Keep it Simple

Make meat a protein add-on rather than the center of the plate by serving shredded roasted chicken rather than whole cuts of meat. Use smaller serving utensils to encourage moderate portions.





Tip #3: Dairy on the Side

Make soups, salads, and entrees more inclusive by putting cheese on the side in a small serving bowl, rather than on top of dishes.

Pro Tip: Works well for other allergens like nuts and gluten too.







Tasty Titles

Label foods with names that feature flavors, provenance, and cooking styles, rather than terms like "vegan," "meatless," or "healthy."

Pro Tip: Label dishes with the ingredients of concern they DO contain, i.e. "Contains dairy and gluten." "Contains pork." Otherwise, label with a small (v) symbol after the dish title.



Language Example #1

Indicating tradition, indulgence, location, or culinary techniques

- Homestyle
- Cajun
- Classic
- Caramelized
- Glazed





Language Example #1

Indicating tradition, indulgence, location, or culinary techniques

- Old version: "Vegan Mac n' Cheese"
- New version: "Homestyle Mac with Creamy Cashew Cheese"





Language Example #2 Stimulating the senses

- Sizzlin'
- Zesty
- Crispy
- Juicy
- Tangy





Language Example #2 Stimulating the senses

- Old version: "Vegetarian Burrito"
- New version: "Sizzlin' Southwestern Black Bean Burrito"





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Pro Tip: For more great naming ideas, check out the Stanford and Menus of Change **Edgy Veggies Toolkit**







Share Your Success!

Include photos of your delicious, sustainable meals & diner feedback in post-event comms.

Pro Tip: Greener by Default can calculate your carbon and water savings to report back to attendees!



Need more help?

We offer one-on-one consultation for events serving more than 1,000 meals!

- Visit our website: www.greenerbydefault.org
- Contact Us: info@greenerbydefault.org

If you use these strategies, we'd love to share your event on our social media! Send us your success stories or lessons learned.

